



Account Control Technology, Inc.



ACT Successfully Onboards Large Automotive Indirect Lender with Impressive Initial Liquidation Rates

One of the world’s largest automotive indirect lenders sought suitably qualified suppliers to assist with their Deficiency and Amounts Owed Collections portfolios, securing payment collections related to outstanding Deficiency balances and/or Amounts Owed at lease maturity. The company engaged in payment collections related to outstanding Deficiency balances and/or Amounts Owed with several collection agencies and was seeking to expand its collection agency supplier network for performance reasons.

Account Control Technology, Inc. (ACT) responded to a solicitation to provide collection services on Deficiency and Amounts Owed after the termination of a lease or retail balloon contract. The solicitor valued ACT’s business and workflow models, designed to improve collections recovery performance. Our flexible and diverse service offerings supported the client’s need, resulting in contract award.

ACT’s capacity and capability showcased well during the presentation period, client on-boarding, and subsequently, as our collection performance became evident from the initial onset of placements. Within the initial 90-day period, ACT averaged 54% recovery each month on the client’s Lease-End Services, First Party Portfolio, equaling \$2.6M+ collected.

The automotive lender described ACT’s client implementation as one of their most successful and easiest vendor on-boardings. With our strong performance and can-do attitude at all levels, ACT has earned additional opportunities on their third party Deficiency portfolio and Puerto Rico portfolio.

“Not only did ACT take a traditionally difficult and complicated onboarding process and deliver a smooth and quick integration, but they also delivered immediate compliant performance that was as good as our seasoned collection partners.”

- Supplier Relationship Manager for Large Automotive Indirect Lender

The future relationship between this world class corporation and ACT is strong; with our partnership built upon a mutual respect for each entity, the future is bright for continued success!

20.88%
Liquidation
Initial 90-Day Period

\$2.6M
Recoveries
Initial 90-Day Period